

# **Tata AIA Life Insurance Wealth Pro**

A Non-Participating Unit Linked Endowment Assurance plan

Let your wealth keep pace with your dreams!

IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER.

LINKED INSURANCE PRODUCTS DO NOT OFFER ANY LIQUIDITY DURING THE FIRST FIVE YEARS OF THE CONTRACT. THE POLICYHOLDER WILL NOT BE ABLE TO SURRENDER / WITHDRAW THE MONIES INVESTED IN LINKED INSURANCE PRODUCTS COMPLETELY OR PARTIALLY TILL THE END OF THE FIFTH YEAR.

### **Features:**

- Growth of corpus through market linked returns
- 11 Fund options for enhanced investment opportunities
- Regular Loyalty Additions to boost investments
- Choice of investment strategy to suit your needs
- Flexible premium payment options
- Enjoy safety of life cover with desired level of protection
- Enhance your protection with optional riders

### **Benefits:**

### A. Maturity Benefit:

On survival to the end of the policy term, you will receive the Total Fund Value, as per the applicable NAV on the date of Maturity.

#### **B.** Death Benefit:

In case of the Life Assured's unfortunate demise during the Policy term, provided all due premiums have been paid, the nominee will be paid the highest of:

- Basic Sum Assured less Partial withdrawals made(if any)
- Fund value
- 105% of total premiums paid till the date of death
- 10 times of the annualised premium less Partial withdrawals made(if any)

## C. Loyalty Additions:

Loyalty Additions as outlined below will be added to your premium account during the policy term if the policy is in force and all due premiums till date have been paid. Loyalty Additions are not applicable on Top-up Premium Account.

<u>For Single Pay:</u> Loyalty Additions of 0.35% of the units are credited to the fund every year starting from the 6th Policy Anniversary till the end of the Policy Term.

<u>For Limited Pay:</u> Loyalty Additions of 0.20% of the units are credited to the fund every year starting from the 11th Policy Anniversary till the end of the Policy Term.

Please refer to the Product Brochure for complete details of the product.



# **Eligibility:**

Parameters		Minimum	Maximum	Maximum		
Issue Age		0 years (30 days)	60 years	60 years		
Maturity Age		18 years	75 years	75 years		
Premium <sup>1</sup>	Single Pay	Rs. 5,00,000	No Limit			
	Regular / Limited Pay	Rs. 2,50,000 p.a.	No Limit			
	Single Pay	1.25 times the Single Premium	1.25 times the Single Premium			
Basic Sum Assured <sup>2</sup>	Regular / Limited Pay	Higher of (10* AP) OR (0.5*Policy Term * AP)	Entry Age 0 to 30 31 to 40 41 to 50 51 to 50	Maximum Multiple <sup>#</sup> of AP <sup>^</sup> 30 20 Higher of (Policy Term/2 or 15) Higher of (Policy Term/2 or 10)		
Policy Term		15 to 40 years				
Premium Payment Term		Single Pay Limited Pay – 5, 7 and 10 years Regular /Limited Pay – 15 and 20 years				
Pay Mode		Single, Annual, Semi-Annual, Quarterly, Monthly				

<sup>\*</sup>Age as on last birthday.

<sup>&</sup>lt;sup>1</sup>Increase or decrease in Premium is not allowed under this plan. If Premium is the starting point, Premium should be chosen to be a multiple of Rs.1000.

<sup>&</sup>lt;sup>2</sup>Increase or decrease in Basic Sum Assured by changing the premium multiple is allowed subject to Underwriting and limit set by the company. If Basic Sum Assured is the starting point, Basic Sum Assured should be next higher multiple of Rs.1000. ^AP is Annualised Premium selected by the policyholder at the inception of the policy, excluding applicable taxes, cesses and levies or any other extra premium



### **Commission:**

As per RBI circular: RBI/2009-10/225 dated November 16, 2009, following are the details of the comparative commission earned by HDFC Bank from Insurance (Life), whose products are being distributed:

#### Commission, Brokerage and trail from Life Insurance

Category	First Year Commission		2nd year Renewal Commission	
	Min	Max	Min	Max
Health	2%	35%	0%	7.50%
Pension	0.50%	7.50%	0%	2%
Protection	2%	35%	0%	2%
Savings & Investment	0.50%	30%	0%	3%
<b>Group Product*</b>	5%	5%	0%	0%

Note: The commission varies depending upon the Product in each category, tenure, amount of premium and premium paying term

\*For Group Products commission payable is 5% of the premium with a ceiling on the maximum payout as defined by Insurance Regulatory and Development Authority of India (IRDAI) from time to time.

# **Important Disclaimer:**

This product is underwritten by Tata AIA Life Insurance Company Limited. For more details on risk factors, terms and conditions please read sales brochure carefully before concluding a sale. All applicable taxes, duties, surcharge, cesses or levies, as may be imposed by Government, any statutory or administrative authority from time to time, on the premiums payable and benefits secured under Policy, shall be borne and paid by the Policyholder. Income Tax benefits would be available as per the prevailing income tax laws, subject to fulfillment of conditions stipulated therein. Tata AIA Life Insurance Company Ltd does not assume responsibility on tax implication mentioned anywhere in this document. Please consult your own tax consultant to know the tax benefit available to you. The Premium paid in the Unit Linked Life Insurance Policies are subject to investment risks associated with capital markets and the NAVs of the units may go up or down based on the performance of fund and factors influencing the capital market and the Insured is responsible for his/her decisions. Investments are subject to market risks. Unit Linked Life Insurance products are different from the traditional insurance products and are subject to the risk factors. Please know the associated risks and the applicable charges, from your Insurance agent or the Intermediary or policy document issued by the insurance company. The performance of the managed portfolios and funds is not guaranteed and the value may increase or decrease in accordance with the future experience of the managed portfolios and funds. Past performance is not indicative of future performance. Tata AIA Life Insurance Company Ltd. is only the name of the Insurance Company and Tata AIA Life Insurance Wealth Pro is only the name of the Unit Linked Life Insurance Contract and does not in any way indicate the quality of the contract, its future prospects or returns. The various funds offered under this contract are the names of the funds and do not in any way indicate the quality of these plans, their future prospects and returns. The underlying Fund's NAV will be affected by interest rates and the performance of the underlying stocks.



Insurance cover is available under this product. Riders are not mandatory and are available for a nominal extra cost. For more details on benefits, premiums and exclusions under the Rider(s), please contact your nearest HDFC Bank branch.UIN: 110L111V02 | L&C/Advt/2017/Jul/219

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Tata AIA Life Insurance Company Limited (IRDAI Regn. No.110) CIN - U66010MH2000PLC128403 Registered & Corporate Office: 14th Floor, Tower A, Peninsula Business Park, Senapati Bapat Marg, Lower Parel, Mumbai - 400013

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# **Frequently Asked Questions (FAQs):**

#### What is Tata AIA Life Insurance Wealth Pro?

Tata AIA Life Insurance Wealth Pro is a non-Participating Unit Linked endowment plan that helps grow your money into wealth to fulfill your dreams. Investment in this plan can help you not only to fulfill your medium to long term goals such as children's education, retirement planning but creating wealth.

This is a non-participating unit linked endowment assurance plan.

# What are the key features of this plan?

- Growth of corpus through market linked returns
- 11 Fund options for enhanced investment opportunities
- Regular Loyalty Additions to boost investments
- Choice of investment strategy to suit your needs
- Flexible premium payment options
- Enjoy safety of life cover with desired level of protection
- Enhance your protection with optional riders

## What are the age limits for this plan?

Minimum Entry Age	0 years (30 days)	
Maximum Entry Age	60 years	
Minimum Maturity Age	18 years	
Maximum Maturity Age	75 years	

All ages are as on last birthday

#### What is the Policy Term available in this plan?

Wealth Pro offers a policy term of 15 years - 40 years.

### What is the Premium Payment Term available in this plan?

Wealth Pro provides a flexibility to choose from the following premium payment options:

- Single Pay or
- Limited Premium Payment term of 5 years/ 7 years/ 10 years/ 15 years/ 20 years, or
- Regular Premium Payment for 15 years/ 20 years

### What is the minimum premium for this plan?

You can pay a minimum single premium of Rs. 5,00,000; or a minimum limited/ regular premium of Rs. 2,50,000 p.a.

### What is the basic sum assured offered by Wealth Pro?

For Single Pay – 1.25 times the single premium

For Limited/ Regular pay, the minimum basic sum assured is - Higher of (10 x annualized premium) OR (0.5 x annualized premium x policy term)

The maximum basic sum assured for Limited/ Regular pay is as follows:



Entry age band	Maximum multiple of Annualized	
(years)	Premium	
0 to 30	30	
31 to 40	20	
41 to 50	Higher of (policy term/2 or 15)	
51 to 60	Higher of (policy term/2 or 10)	

# What is the Enhanced SMART Strategy?

Enhanced SMART (**S**ystematic **M**oney **A**llocation & **R**egular **T**ransfer) is a systematic transfer plan available only to the policies with the annual / single mode of payment. It allows you to enter the volatile equity market in a structured manner under the Regular/Single Premium Fund. Under Enhanced SMART, you need to choose two funds, a debt oriented fund and an equity oriented fund. Please refer to table below for the choice of available funds:

Debt oriented funds	Equity oriented funds	
	Large Cap Equity Fund	
Whole Life Income Fund	Whole Life Mid Cap Equity Fund	
	Multi Cap Fund	
	India Consumption Fund	
Whole Life Short-Term Fixed Income	Top 50 Fund	
Fund	Top 200 Fund	
	Super Select Equity Fund	

This strategy is applicable till premium payment term only and is not available with top-up premium fund.

Through Enhanced SMART, your entire annual/single allocable premium will be parked in the chosen debt oriented fund along with any existing units in that fund, if any. These combined units in the chosen debt oriented fund will be systematically transferred on a monthly basis to the chosen equity oriented fund. All your future allocable premiums will also follow the same pattern as long as Enhanced SMART is active on your plan. Switching to/from the Enhanced SMART funds to other available funds is not allowed. Thus, while the stock market remains volatile and unpredictable, Enhanced SMART strategy offers a systematic way of rupee cost averaging. However, all investments through this option are still subject to investment risks, which shall continue to be borne by you.

A portion of total units in the chosen debt oriented fund shall be switched automatically into the chosen equity oriented fund in the following way:

Monthly Enhanced SMART

Policy Month 1 - 1/12 of the units available at the beginning of Policy Month 1 Policy Month 2 - 1/11 of the units available at the beginning of Policy Month 2

Policy Month 6 - 1/7 of the units available at the beginning of Policy Month 6

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Policy Month 11 - ½ of the units available at the beginning of Policy Month 11 Policy Month 12 - balance units available at the beginning of Policy Month 12

For further details on investment options, please refer to the product brochure.



# Are there any Loyalty Additions available under this plan?

Yes. The plan offers Regular Loyalty Additions to boost your investment. The Loyalty Additions will be added to your premium account during the policy term if the policy is in force and all due premiums till date have been paid. Loyalty Additions are not applicable on Top-up Premium Account.

### For Single Pay:

Loyalty Additions of 0.35% of the units are credited to the fund every year starting from 6th Policy Anniversary till the end of the Policy Term.

## For Limited Pay:

Loyalty Additions of 0.20% of the units are credited to the fund every year starting from 11th Policy Anniversary till the end of the Policy Term.

#### What is the Maturity Benefit available under this plan?

On survival to the end of the policy term, you will receive the Total Fund Value valued at applicable NAV on the date of Maturity.

## What is the Death Benefit this plan?

In case of death of the life insured during the policy term and while the policy is in force, the Nominee / legal heir will get -

### Highest of:

- (i) the Basic Sum Assured net of all "Deductible Partial Withdrawals", if any, from the Regular/Single Premium Fund Value, or
- (ii) the Regular/Single Premium Fund Value of this Policy or
- (iii) 105 percent of the total Regular/Single Premiums paid.
- (iv) 10 times of the annualised premium in case of limited premium payment term\*.

#### In addition to this:

#### Highest of

- (i) the approved Top-up Sum Assured(s) or
- (ii) Top-up Premium Fund Value of this Policy or
- (iii) 105 percent of the total Top-up Premiums paid

is also payable provided the Policyholder has a Top-up Premium Fund Value. Deductible Partial Withdrawals are not applicable in case of Top-Up Sum Assured.

\*Net of all "Deductible Partial Withdrawals", if any, from the Regular/ Single Premium Fund Value.

For purpose of determining the Death Benefit, the Deductible Partial Withdrawals mentioned above shall mean the Partial withdrawals made, (i) during the last two years immediately preceding the date of death of the Insured, if the age of the Insured at death is less than 60 years of Age; or (ii) after Insured attaining the age of 58 years, if the age of the Insured at death is greater than or equal to 60 years, as the case may be.

Upon payment of the death benefit, the Policy shall terminate and no further benefits are payable.



### What are the charges associated with this plan?

Please refer the Product Brochure for the detailed list of Charges available under this plan.

# Are there any exclusions in this plan?

In case of death due to suicide within 12 months from the date of commencement of the policy or from the date of revival of the policy, the nominee or beneficiary of the policyholder shall be entitled to fund value/policy account value, as available on the date of death. Any charges recovered subsequent to the date of death shall be paid-back to the nominee or beneficiary along with death benefit.

# Are there any tax benefits available with this plan?

Premiums paid under this plan are eligible for tax benefits under Section 80C of the Income Tax Act, 1961 and are subject to modifications made thereto from time to time. Moreover, life insurance proceeds enjoy tax benefits as per Section 10(10D) of the said Act. Tax benefits and liabilities under the Policy are subject to prevailing tax laws. Tax laws and the benefits arising thereunder are subject to change. The Policyholder is advised to seek an opinion of tax advisor in relation to the tax benefits and liabilities applicable.

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