

First Read

HDFC Bank

Takeaways of HDFC Bank Conf Call

Macro: Govt taking steps to curb the impact

COVID-19 has reached Indian shores later than many geographies and so Indian government has been able to take steps to curb the spread much faster than other countries. Though exports will slow down it is relatively smaller portion of India's GDP (a20%). Declining oil prices likely partly offset adverse impact on the economy. The bank currently does not expect countrywide lockdown in India. Management is currently taking steps to minimize impact of COVID-19 virus in branches.

Global Research

Impact on asset quality and growth

Trends in unsecured retail asset quality are stable. 80% of the unsecured loans are to salaried employees. This is majorly comprised of good and strong corporates and government employees. Repayments continue to remain healthy currently. SME portfolio of the bank is well diversified- geographically and industry wise. Do not expect significant impact on asset quality. 70-75% of SME loans are secured. Bank also has accounts of promoters, employees which helps the bank in tracking the health of SMEs. Bank has low exposure to airlines. Bank has limited exposure to restaurants and hospitality business but believes the situation is too early to comment on. Credit card spends remained healthy in Jan- Feb 2020 but have reduced in March. Management is currently tightening the underwriting standards for the bank. People have shifted to online spending and food delivery and online spending has increased. But in case of complete lockdown, management expect a decline in customer spending.

Interest rates and deposit

Bank expects 50bp rate cut in the next 2 quarters. Bank has recently reduced FD rates but has not reduced the savings interest rates. The ALM committee is likely to take a call on the same. While some states have directed govt department to keep deposits with PSU banks, recent RBI advisory should offset any impact.

Valuation: Maintain Buy; PT of Rs1,480

We maintain our earnings estimates currently. Our PT is based on SOTP which values core banking business at Rs1355 (3.8x FY21E) and value of subs at Rs125 per share.

| Equities | |
|-----------------------|--------------------------|
| India | |
| Banks, Ex-S&L | |
| 12-month rating | Buy |
| 12m price target | Rs1,480.00 |
| Price (19 Mar 2020) | Rs894.80 |
| RIC: HDBK.BO BBG: | HDFCB IB |
| Trading data and key | metrics |
| 52-wk range | Rs1,302.30-878.50 |
| Market cap. | Rs4,895bn/US\$65.2bn |
| Shares o/s | 5,471m (ORD) |
| Free float | 80% |
| Avg. daily volume ('0 | 9,002 |
| Avg. daily value (m) | Rs10,469.8 |
| Common s/h equity (0 | 13/20E) Rs1,699bn |
| P/BV (03/20E) | 2.9x |
| Tier 1 ratio | 15% |

UBS

46.73

55.92

67.46

EPS (UBS, diluted) (Rs)

03/20E

03/21F

03/22E

Vishal Goyal

Cons.

52.40

62.70

77 40

Analyst vishal.goyal@ubs.com +91-22-6155 6050

| Highlights (Rsm) | 03/17 | 03/18 | 03/19 | 03/20E | 03/21E | 03/22E | 03/23E | 03/24E |
|---------------------------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| Revenues | 454,357 | 553,152 | 658,691 | 783,089 | 873,840 | 1,013,749 | 1,173,125 | 1,361,062 |
| Profit before tax | 221,391 | 266,973 | 321,997 | 355,688 | 407,197 | 491,213 | 577,409 | 677,429 |
| Net earnings (local GAAP) | 145,496 | 174,867 | 210,782 | 254,522 | 304,584 | 367,427 | 431,902 | 506,717 |
| Net earnings (UBS) | 145,496 | 174,867 | 210,782 | 254,522 | 304,584 | 367,427 | 431,902 | 506,717 |
| Tier 1 ratio % | 12.8 | 13.2 | 15.8 | 15.1 | 15.0 | 14.9 | 14.9 | 14.9 |
| EPS (UBS, diluted) (Rs) | 28.39 | 33.42 | 38.70 | 46.73 | 55.92 | 67.46 | 79.30 | 93.03 |
| Profitability/valuation | 03/17 | 03/18 | 03/19 | 03/20E | 03/21E | 03/22E | 03/23E | 03/24E |
| ROE (UBS) % | 17.9 | 17.9 | 16.5 | 16.0 | 16.7 | 17.5 | 17.8 | 19.3 |
| P/PPOP (diluted) | 12.3 | 14.1 | 14.1 | 10.2 | 9.1 | 7.8 | 6.6 | 5.6 |
| P/BV x | 3.5 | 4.3 | 3.8 | 2.9 | 2.5 | 2.2 | 1.9 | 1.6 |
| P/BV (UBS) x | 3.5 | 4.3 | 3.8 | 2.9 | 2.5 | 2.2 | 1.9 | 1.6 |
| P/E (UBS, diluted) | 21.8 | 26.4 | 26.7 | 19.1 | 16.0 | 13.3 | 11.3 | 9.6 |
| Net dividend yield % | 0.9 | 0.7 | 0.6 | 0.8 | 1.0 | 1.2 | 1.4 | 1.7 |

Source: Company accounts, Thomson Reuters, UBS estimates. Metrics marked as (UBS) have had analyst adjustments applied. Valuations: based on an average share price that year, (E): based on a share price of Rs894.80 on 19 Mar 2020 22:36 HKT

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Forecast returns

| +65.4% |
|--------|
| 0.9% |
| +66.3% |
| 11.6% |
| +54.7% |
| |

Valuation Method and Risk Statement

We believe a sustained economic slowdown could impact the banking and finance sector including HDFC Bank on several fronts: lead to a slowdown in credit, increase NPL risk, impact fee income, and exert pressure on NIM. We value HDFC Bank using a sum-of-the-parts analysis.

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| 12-Month Rating | Definition | Coverage ¹ | IB Services ² |
|-------------------|---|-----------------------|--------------------------|
| Buy | FSR is > 6% above the MRA. | 44% | 32% |
| Neutral | FSR is between -6% and 6% of the MRA. | 41% | 29% |
| Sell | FSR is > 6% below the MRA. | 15% | 20% |
| Short-Term Rating | Definition | Coverage ³ | IB Services ⁴ |
| Buy | Stock price expected to rise within three months from the time the rating was assigned because of a specific catalyst or event. | <1% | <1% |
| Sell | Stock price expected to fall within three months from the time the rating was assigned because of a specific catalyst or event. | <1% | <1% |

Source: UBS. Rating allocations are as of 31 December 2019.

- 1:Percentage of companies under coverage globally within the 12-month rating category.
- 2:Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.
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Company Disclosures

| Company Name | Reuters | 12-month rating | Short-term rating | Price | Price date |
|----------------------------|---------|-----------------|-------------------|----------|-------------|
| HDFC Bank ^{7, 16} | HDBK.BO | Buy | N/A | Rs894.80 | 19 Mar 2020 |

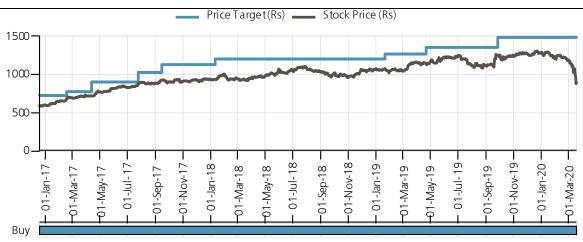
Source: UBS. All prices as of local market close.

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HDFC Bank (Rs)



| Rating | Price Target (Rs) | Stock Price (Rs) | Date |
|--------|-------------------|------------------|------------|
| Buy | 725.0 | 588.35 | 2016-12-19 |
| Buy | 775.0 | 688.58 | 2017-02-17 |
| Buy | 900.0 | 719.68 | 2017-04-13 |
| Buy | 1025.0 | 869.68 | 2017-07-25 |
| Buy | 1125.0 | 924.43 | 2017-09-15 |
| Buy | 1200.0 | 935.05 | 2018-01-11 |
| Buy | 1262.5 | 1073.28 | 2019-01-21 |
| Buy | 1350.0 | 1134.13 | 2019-04-22 |
| Buy | 1480.0 | 1244.15 | 2019-09-27 |

Source: UBS; as of 19 Mar 2020

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